

Comparisons of Job Characteristics

Focus Occupation: [Agents and Business Managers of Artists, Performers, and Athletes \(13-1011\)](#)

Associated Occupation: [Coaches and Scouts \(27-2022\)](#)

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge

Similarity of Focus Occupation to Associated Occupation: 55

Focus Occupation: Agents and Business Managers of Artists, Performers, and Athletes (13-1011)

Associated Occupation: Coaches and Scouts (27-2022)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Education and Training	9.2	16.9	4.5	<<	Extensive education and/or training may be required
Psychology	6.4	14.6	7.8	<<	Extensive education and/or training may be required
Administration and Management	8.4	11.3	13.2	>	Current knowledge level is likely sufficient
Sales and Marketing	5.2	10.4	17.2	>>	Current knowledge level is likely more than sufficient
Personnel and Human Resources	5.6	9.8	9.1	0	Current knowledge level may be sufficient
Therapy and Counseling	3.8	8.2	3.5	<<	Extensive education and/or training may be required
Sociology and Anthropology	4.1	7.6	4.1	<<	Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 74

Focus Occupation: Agents and Business Managers of Artists, Performers, and Athletes (13-1011)

Associated Occupation: Coaches and Scouts (27-2022)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Management of Personnel Resources	6.9	18.8	9.5	<<	Extensive development of skills in this area may be required
Instructing	7.8	18.4	7.6	<<	Extensive development of skills in this area may be required

Monitoring	9.9	18.3	9.7	<<	Extensive development of skills in this area may be required
Judgment and Decision Making	9.4	16.0	10.6	<<	Extensive development of skills in this area may be required
Learning Strategies	7.2	15.9	6.6	<<	Extensive development of skills in this area may be required
Coordination	9.1	15.2	11.2	<<	Extensive development of skills in this area may be required
Social Perceptiveness	9.1	15.0	11.8	<<	Extensive development of skills in this area may be required
Systems Evaluation	6.4	14.8	5.5	<<	Extensive development of skills in this area may be required
Persuasion	7.4	13.6	14.3	0	Current skill level may be sufficient
Time Management	8.9	13.6	11.4	<	A higher skill level may be required
Negotiation	6.8	13.5	13.6	0	Current skill level may be sufficient
Systems Analysis	6.5	13.0	6.1	<<	Extensive development of skills in this area may be required
Management of Material Resources	3.7	9.3	3.6	<<	Extensive development of skills in this area may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities		Similarity of Focus Occupation to Associated Occupation: 82			
Focus Occupation: Agents and Business Managers of Artists, Performers, and Athletes (13-1011) Associated Occupation: Coaches and Scouts (27-2022)					
Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Oral Expression	12.4	17.5	15.2	<	Some improvement in abilities may be required
Speech Clarity	10.2	16.6	12.1	<<	Extensive improvement in abilities may be required
Deductive Reasoning	10.6	15.9	12.2	<<	Extensive improvement in abilities may be required
Visualization	7.5	15.5	5.9	<<	Extensive improvement in abilities may be required
Inductive Reasoning	10.2	14.8	12.1	<	Some improvement in abilities may be required
Fluency of Ideas	7.6	14.4	9.8	<<	Extensive improvement in abilities may be required
Speech Recognition	9.9	14.0	13.0	0	Current ability level may be sufficient
Category Flexibility	9.0	12.6	8.2	<<	Extensive improvement in abilities may be required
Memorization	5.6	9.8	4.8	<<	Extensive improvement in abilities may be required
Time Sharing	6.6	9.3	6.6	<<	Extensive improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common

Similarity of Focus
Occupation to Associated
Occupation: 83

Focus Occupation: Agents and Business Managers of Artists, Performers, and Athletes (13-1011)
Associated Occupation: Coaches and Scouts (27-2022)

Work Activities	Exclusivity of Activity
Direct talent	89
Evaluate talent or individual	87
Negotiate business contracts	60
Use conflict resolution techniques	56
Use negotiation techniques	67

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common

Similarity of Focus
Occupation to Associated
Occupation: n/a

Focus Occupation: Agents and Business Managers of Artists, Performers, and Athletes (13-1011)
Associated Occupation: Coaches and Scouts (27-2022)

Tools and Technologies	Exclusivity
Tools and technology data is unavailable for one or both occupations.	

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.